



The Restore Trust initiative

One Consortium – one year in

telecom industry and regulators join forces globally
to fight unwanted & fraudulent communications

the \$1 trillion war against scams : a global issue, voice and SMS are key

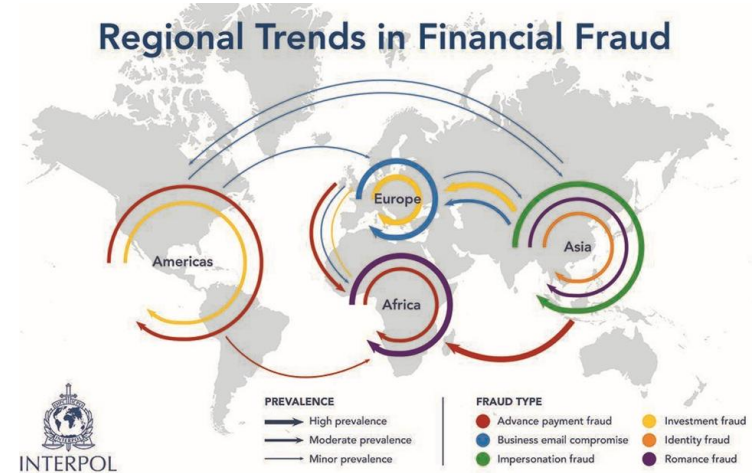
- \$1 Trillion lost worldwide in scams ⁽¹⁾
- phone calls and texts remain primary methods reported (approx. 64% of cases). ⁽¹⁾
- only 13% of victims got all or most of the money back. ⁽¹⁾
- only 0,05% of all cybercriminals are prosecuted ⁽²⁾

scammers act from anywhere to anywhere, and go free : they operate globally, when we (telecom service providers, banks, law enforcement...) operate mostly locally, in multiple jurisdictions and frameworks

beyond remarkable national initiatives and regional cooperation, the telecoms ecosystem can contribute to global alignment and cooperation, prevention, traceability, and information sharing - working with all other stakeholders

- (1) GASA "2024 Global State of Scams" report
- (2) World Economic Forum
- (3) Hyia "Threat Report Q3 2024" - as measured by Hyia in 40+ countries.
Spam defined as unwanted calls, includes both fraud calls and nuisance calls

Regional Trends in Financial Fraud



suspected unwanted calls, Q3 2024 ⁽³⁾

9.7 Billion

Global calls flagged as suspected spam in Q3 2024

105 Million

Calls flagged as suspected spam per day





scams, fraud and organized crime: the role of telecoms

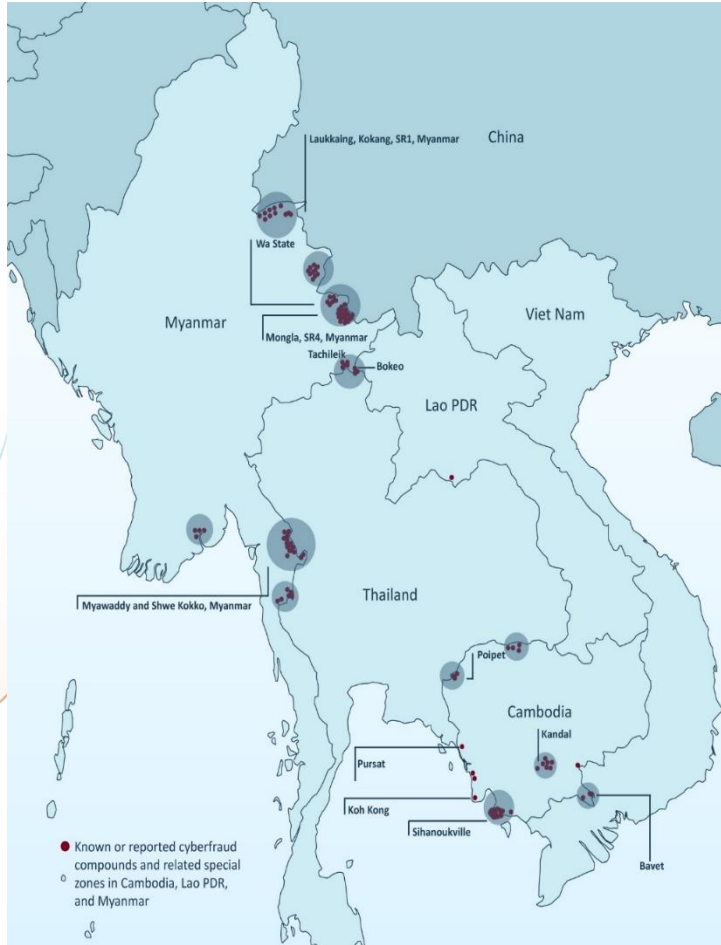
United Nations – Office on Drugs and Crime

Joshua James
Regional Counter-Cybercrime Coordinator
UNODC (Bangkok)

scams, fraud and organized crime – the role of telecoms



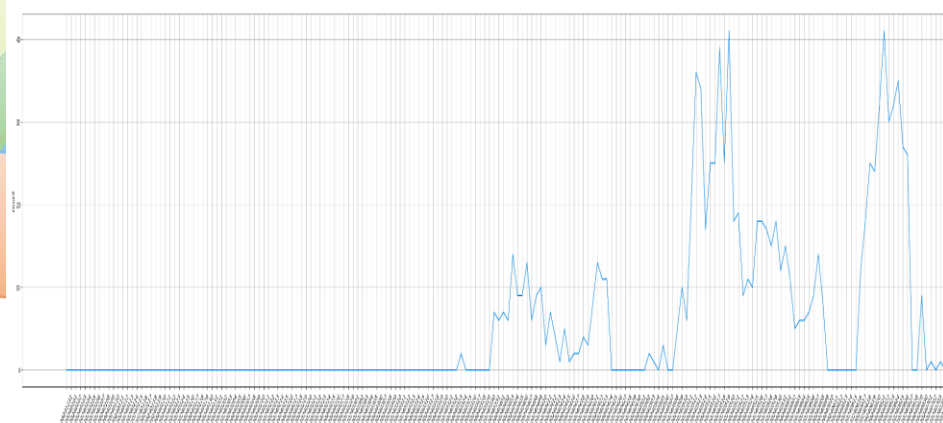
scams, fraud and organized crime





New development: misuse of Starlink

- Starlink identified following first cyber-enabled fraud seizure of Starlink equipment by RTP CIB
- Trend consistent with qualitative monitoring and reports by regional LE
- Similar surge in new underground vendors explicitly catering to cyber-enabled fraud operators in remote criminal enclaves in Mekong countries
- Demonstrates misuse of important dual use technologies – no different than crypto



- Police have IP address, Phone Numbers
- Rely on telecoms to further the cases
 - International cooperation
- Telecoms is the key to it all
 - Phone registration, location, SIM, IMEI
- SIM card registration limits
 - 1% of registrants had 1000+ sims registered
 - Insider threats – sims “fall off the truck” a lot
- Simbox spoofing – still works!
- Fake Cell Tower (Dirtbox)
- **if global telecoms was interested in a coordinated effort, scam centers could be *decimated* immediately**



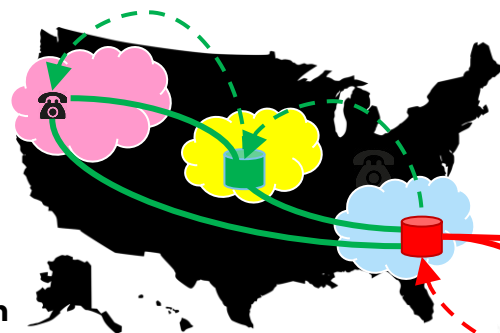
what can the telecoms ecosystem contribute ?
the Restore Trust initiative
a major ecosystem-wide initiative to fight spams and scams

Philippe Millet
Founder and Chair, i3Forum
Leadership Council, One Consortium

the global telecoms ecosystem is **complex, highly fragmented, opaque**

how can we **improve** things together ? (some international voice examples : **Alice calling Bob**)

Alice



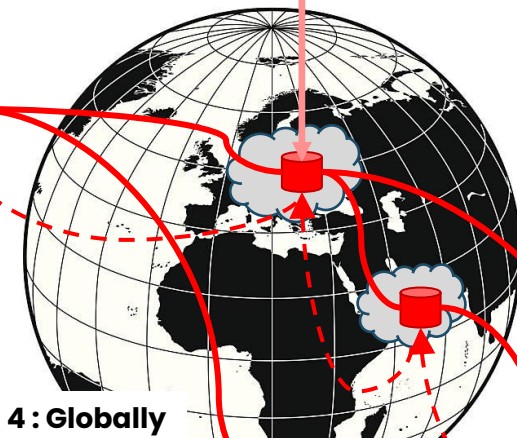
1: at the Origin

Who owns the number, is the call "authorized" ?

- Know Your Customer: **KYC**
- number ownership & Right to Use: **RTU**
- **spoofing** : ok to alter/modify calling number?
- **domestic traceback** ← - - -

Fun facts (source Telegeography)

- annual **international voice traffic** : approx.
 - 350 Billion minutes (Telcos), = **666 years**
 - and 1.2 Trillion minutes (OTTs) : x 3.5 !
- over **20,000** country-to-country int'l routes !
- **50+ routes** carry **50%** of the traffic (~ 1% each)
- each int'l call path takes multiple hops: ~ 5-10



4: Globally

- **harmonized/consistent national legal & regulatory** frameworks
- **harmonized/consistent industry practices** and tools
- for **domestic** and **international (transit)** traffic
- enablers, incentives, obligations
- collaboration + enforcement, nationally and globally

2: in international transit

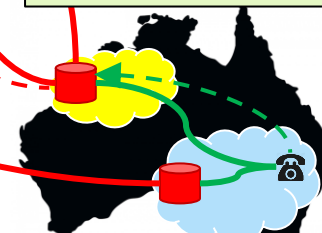
Is the traffic I'm transiting good traffic ? Are my carrier partners good partners ?

- Know Your Customer **KYC**
- Know your Traffic **KYT**
- calling **number verification**
- **number blocking** / call blocking (if allowed)
- **international traceback** ← - - -

3: at the Destination

Is the inbound call "authorized" ?

- identify and allow legitimate use of **national numbers used as origin number** of inbound int'l calls (roaming, calls centers...)
- identify and block illegitimate use
- **domestic traceback** ← - - -

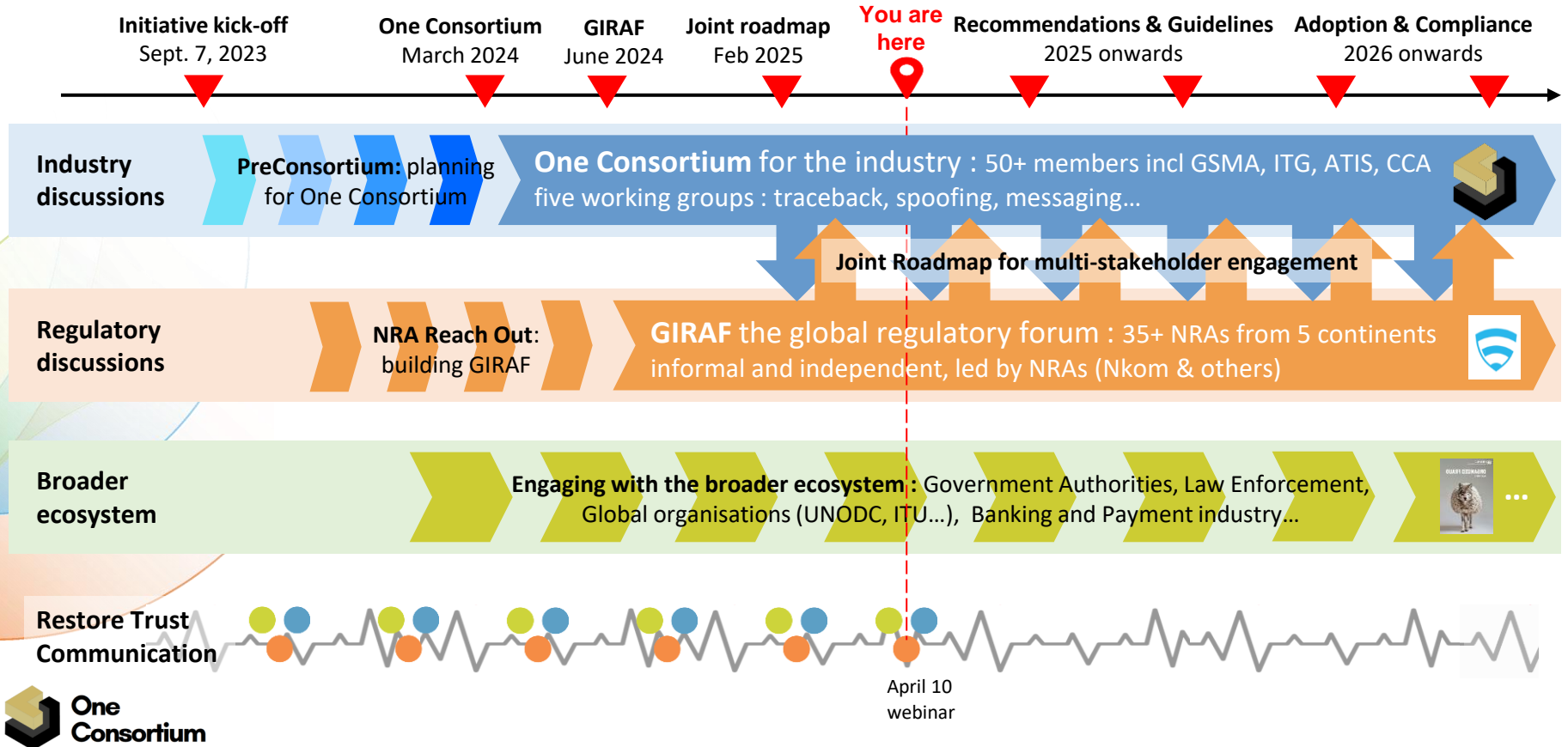


Bob



Restore Trust initiative : Telcos and Regulators together against scams, globally

three pillars for global collaboration, from **vision** to **action** to **impact** (voice & sms +...)



One Consortium for the international communications industry

- One Consortium, the industry pillar of the Restore Trust initiative, [launched on March 15th, 2024](#)
- inclusive, not-for-profit, members driven, members funded
- **50+** members : [traffic carrying](#) companies (carriers, service providers, CPaaS, global platforms...), [vendors](#), industry [organizations](#) : GSMA, i3Forum, ATIS, ITG, CCA, CCUK...
- [initial objectives](#), working with telecom National Regulatory Authorities (NRAs) :
 - 1) co-develop global guidance and a vendor neutral “toolbox”
 - 2) drive adoption in the industry
 - 3) build an industry-wide self-governance to drive compliance
- [unique](#) in several ways :
 - 1) purpose built to address a [global societal issue](#) from the perspective of the international telecoms industry
 - 2) purpose built to co-develop solutions [with regulators](#), globally (GIRAF)
 - 3) participation from [major industry associations](#) : leverage existing work, prevent duplication, boost awareness and adoption

the industry's
[contribution](#)
to restoring trust in
calls and messages.

GIRAF : a global informal forum for telecom regulators



harmonize &
enhance the
telecom
regulatory
framework
against
spams and
scams

- **informal** group of experts launched in June 2024 ; **35+** regulatory authorities from 5 continents (**fast growing**), monthly plenary meetings, working groups, joint sessions with One Consortium (all virtual meetings)
- **scope** : unwanted/fraudulent voice & messaging initially.
- **goal** : foster **multilateral** NRA collaboration, global **cooperation** with the international communications **industry** (One Consortium) and other stakeholders
- **initial objective** : framework of **non-binding, harmonized** recommendations, best practices and guidelines
- **inclusive** and **free**: opt-in, open to all NRAs or public competent Authorities with similar regulatory responsibilities, contributing as resources and availability allow
- **neutral, non-binding** and **independent**, led by regulators : **Nkom** (Norway) and others
- **sovereignty** : individual NRAs retain full sovereignty and are free to implement GIRAF guidelines and recommendations



Joint Initial Roadmap

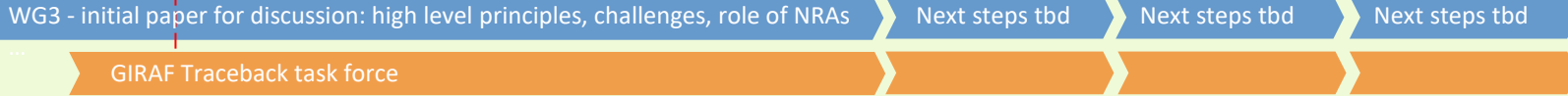
for global industry & NRA engagement 1/2



You are here

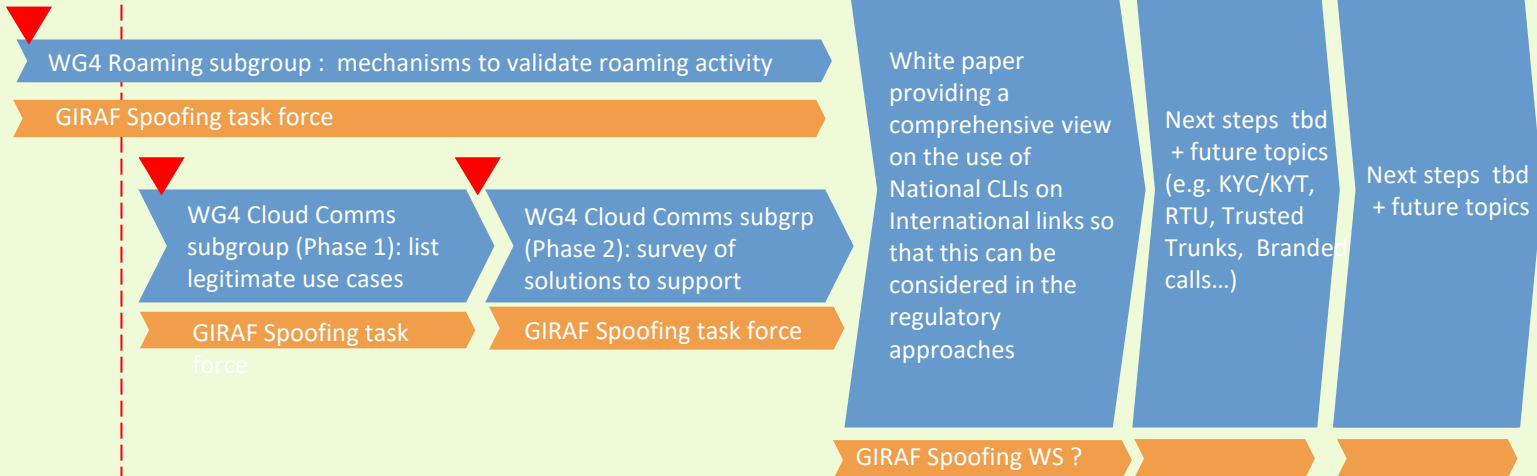


International Traceback



Spoofing

issue of National CLIs on International links

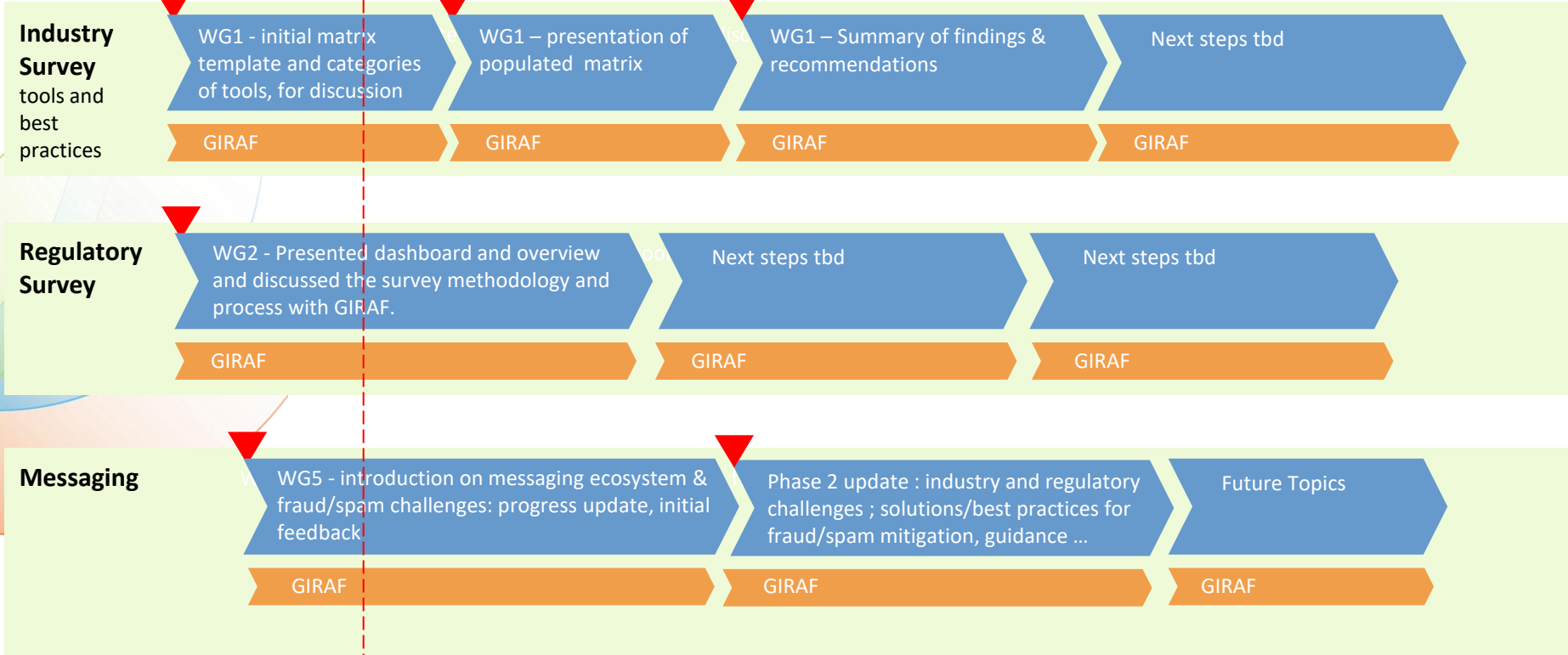


Joint Initial Roadmap

for global industry & NRA engagement 2/2



You are here





traceback

locating the true origin of a call

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traceback – why do we need it to fight spams / scams?

why do we
even need
traceback ?

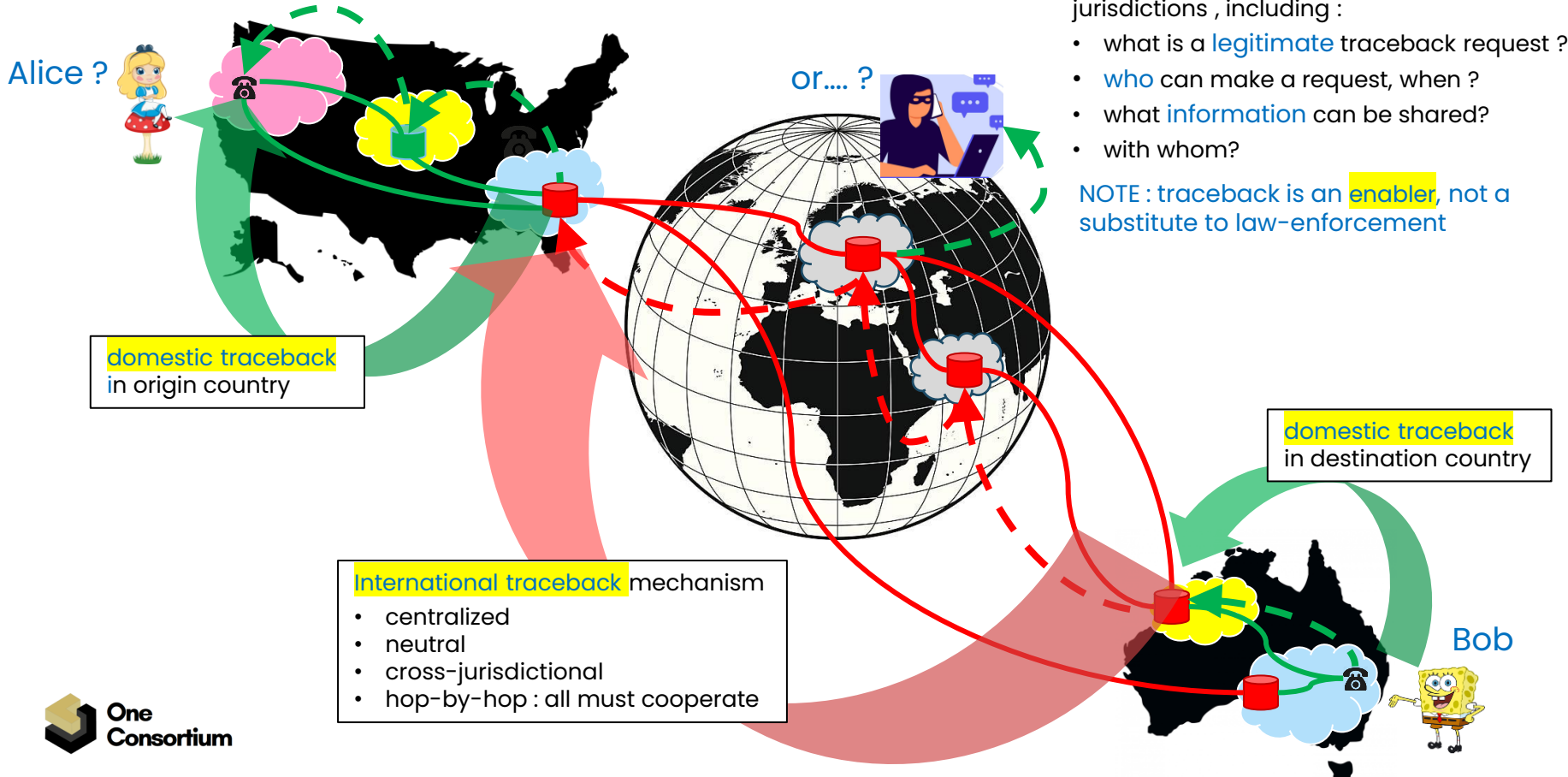
- locate the origin of targeted call, i.e. unwanted / fraudulent / illegal call – definitions are jurisdiction and other criteria dependent
- it is complicated to identify the true origin of a call
 - the origin number cannot be trusted : can be spoofed : manipulated/alterred
 - not all spoofing is illegal : multiple legitimate business and technical use cases
 - spoofing is easy to use to support fraud
- retracing call path hop-by-hop is the only way – often manually
 - cooperation between operators and between countries is required
 - adequate legal & regulatory framework (information sharing, legitimacy of requests...)
 - industry cooperation, central, neutral mechanism

international traceback : locating the origin across multiple countries

a tool for the organizations responsible for fighting unwanted/ fraudulent calls

- **each** country is :
 - a destination : bad traffic can be received – and traceback requested
 - an origin : bad traffic can be originated
 - a transit point for international traffic – a hop in the traceback mechanism
- **domestic** traceback in a given country : same jurisdiction, regulator, rules, process...
- **global** traceback for international traffic : across multiple jurisdictions.
- “**three segment**” traceback model:
 - **initial** domestic segment in **destination** country : single jurisdiction, initiates request
 - **middle** segment covering **international transit** call path : multiple jurisdictions
 - **final** domestic segment in **origin** country : single jurisdiction, has origin’s information
- One Consortium focuses on **international segment, interfaces** with domestic segments, and support to domestic jurisdictions – and discusses the regulatory framework with GIRAF
- status to date : high level outline available, **initiated joint discussion with GIRAF**

Who's really calling Bob ???





trusting national numbers on international calls

enabling legitimate spoofing use cases,
blocking fraudulent traffic

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use of national numbers as origin on international inbound call



enabling
legitimate
spoofing
use cases

- why would a call coming from **abroad**, with an **origin number (CLI)** from the **destination** country, be **legitimate** ???
- clearly, the origin number has been **spoofed** (i.e. modified/alterd)
- to protect their country's people and businesses, regulators look to **block** such spoofed international inbound calls
- but multiple use cases of such spoofing are **legitimate**
 - **roaming** : when a roamer calls home from abroad, the origin number is his home mobile number – the call coming from abroad looks like it's coming from the destination (home) country
 - **cloud numbers**
- One Consortium focuses on mechanisms to **distinguish legitimate use** cases from traffic that should be **blocked** – and discusses the **regulatory framework** with GIRAF
- status to date : high level paper available, **initiated joint discussion with GIRAF**

trusting national CLIs on int'l calls : **roaming**

checking if an incoming national CLI is from an outbound roamer calling home from abroad

is-roaming

WG4
subgroup
status

- for mobile the **home network** of originator (A-party) knows if subscriber is roaming
- for **SIP/VoLTE** the call is routed via the **home** network.
 - The originators home network can check roaming and block if not
 - The destination network (or the national gateway) can check the call arrives nationally
 - Easy **long-term** solution
- for **SS7 (2G/3G)** the **destination** network or international **gateway** must check roaming
 - This may be a mobile or a landline network
 - A **standard** approach to check roaming is required
 - SS7 will be around for a **long time**
- **is-roaming** check options
 - **Signalling** – Technically easy and exists, but security risk exploited in the past
 - **API** – Standard APIs exist but not are widely deployed. **Recommended**
 - Query could be to individual operators or a shared gateway
- **other controls** required (by A party) for wifi, late call forwarding and fraudsters using roaming SIMs
- presented and discussed with **GIRAF**

trusting national CLIs on int'l calls : Cloud Communications

- what are “cloud numbers” ? they are **virtual** phone numbers, i.e. regular phone numbers that are **not linked** to any mobile phone or a landline, that are utilized in **cloud-based technology** to facilitate communications.
- unlike traditional phone numbers tied to physical phone lines, cloud phone numbers are part of a VoIP system, allowing users to make and receive calls over the internet

Use-case : **Number Anonymity**

- objective: **anonymize called identification** facilitating communications between end-users and service providers without exposing personal phone numbers
- examples: Identity masking is used by Uber, Airbnb, etc

Use-case : **Conferencing Platform**

- objective: allow users to join a meeting from any location using **dial-in** numbers or to invite user to join the meeting (**dial-out**)
- examples: Teams, zoom, etc

Other use-cases : Cloud Contact Center, Corporate telephony, Call Center, Call Forwarding, DIDs for remote device, Click to Call, etc

Cloud
Communications

WG4 subgroup
(Work in Progress)



leveraging existing industry tools and practices to help restore trust

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Director | Federal Regulatory, AT&T
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leveraging **existing** industry tools and practices to help restore trust

industry
survey in
progress :
we're **not**
starting
from
scratch!

- telcos and carriers deploying **tools** and **processes** to reduce illegitimately spoofed, illegal, malicious, scam, or unwanted calls
- multiple vendors developing and enhancing services and solutions
- One Consortium's initial focus : **survey**, **describe** and **categorize** existing tools.
- longer-term output :
 - high-level paper summarizing the tools identified
 - recommendations on **vendor neutral "toolbox"** and best practices
 - jurisdictions have unique needs : certain tools more appropriate in one jurisdiction than another
- progress to date : initial survey **Matrix** almost finalized (approx. **40 tools described**), being shared with GIRAF for comments
- very active and highly structured working group : 28 experts ranging the entire call path eco-system from around the world. Meeting twice a month. Sub-groups on specific tools, peer reviewed.



understanding regulatory requirements and industry voluntary initiatives across different countries

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understanding **regulatory requirements** and industry voluntary initiatives across different countries

regulatory survey in progress:
many different approaches to similar issues

objective: comprehensive yet user-friendly matrix that indicates for **various aspects** whether a **requirement exists**, is **under consideration**, or if there are any **voluntary** industry measures in place. Uses binary values: YES / NO, and N/A (information not publicly available).

acknowledgements: special thanks to WG2 members!. Contributions from approximately **15 representatives** from traffic-carrying carriers and vendors operating in the US, Europe, Asia, and internationally. Bi-monthly group meetings over the past 9 months.

starting point: a common set of **definitions** and 4 main categories with several attributes for each category.

tiered approach: Phase 1 completed for **30+ countries**. Future releases will cover an additional 40+ countries.

next steps: Increase collaboration with GIRAF. Finalize the remaining countries. Find a hosting platform. Agree on a process for recurring updates.

Regulatory Survey – Dashboard

COUNTRIES IN STUDY

77

REGIONS IDENTIFIED IN STUDY

5

GIRAF PARTICIPANTS IN STUDY

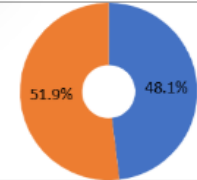
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SURVEY INPUTS STATUS

IN PROGRESS	37	48%
PENDING	40	52%

● IN PROGRESS

● PENDING



COUNTRIES BY REGION

AFRICA	12	16%
AMERICAS	11	14%
ASIAPAC	17	22%
EUROPE	29	38%
MIDDLE EAST	8	10%

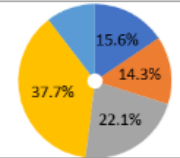
● AFRICA

● AMERICAS

● ASIAPAC

● EUROPE

● MIDDLE EAST



Regulatory Survey – Dashboard

CURRENT ATTRIBUTE RESULTS (IN PROGRESS SURVEY ENTRIES)

ATTRIBUTE	REQUIREMENT			UNDER CONSIDERATION			INDUSTRY VOLUNTARY		
	YES	NO	N/A	YES	NO	N/A	YES	NO	N/A
1a. AUTHENTICATION FRAMEWORK	6	24	0	3	25	0	5	24	0
1b. BLOCKING OR OTHER MITIGATION MEASURES	19	9	0	5	19	0	7	20	0
1c. BLOCK INCOMING INTERNATIONAL CALLS WITH NATIONAL CLI	12	15	0	3	21	0	2	21	0
1d. DO NOT CALL (DNC)	19	9	0	6	19	0	5	19	0
1e. DO NOT ORIGINATE (DNO)	8	19	0	3	22	0	4	20	0
1f. OTHER CALLING LINE IDENTIFICATION (CLI) MEASURES	13	13	0	5	18	0	4	20	0
2a. SHORT MESSAGE SERVICE (SMS)	18	8	0	2	21	0	4	20	0
2b. RICH COMMUNICATION SERVICES (RCS)	11	14	0	1	23	0	4	20	0
2c. ALPHANUMERIC SENDER ID	11	17	0	2	23	0	9	17	0
2d. SENDER ID REGISTRY	7	21	0	3	24	0	8	20	0
3a. NRA ENFORCEMENT TOOLS	26	3	0	3	23	0	3	24	0
3b. OTHER COLLABORATIVE INDUSTRY PROCESSES	3	21	0	1	22	0	18	6	0
4a. RULES USING ARTIFICIAL INTELLIGENCE (AI) MITIGATION TOOLS	16	11	0	5	21	0	6	21	0
4b. CONSUMER LABELING TOOLS	3	24	0	2	24	0	2	24	0
4c. KNOW YOUR CUSTOMER (KYC), KNOW YOUR UPSTREAM PROVIDER (KYUP), KNOW YOUR TRAFFIC (KYT)	19	9	0	5	24	0	7	22	0
4d. TRACEBACK	5	20	0	4	20	0	4	20	0



messaging: another major vector for spam & fraudulent schemes

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messaging – another major vector for spam & fraudulent schemes !

what are the industry toolkit for reducing messaging fraud and scams ?

can voice solutions be leveraged to reduce messaging spam ?

challenges

- disparate **regulatory treatment** of business messaging around the world
- introduction of Rich Communications Service (**RCS & RBM**) bringing opportunities and some challenges
- **shift** from carrier-operated messaging services to OTT
- **encryption** - impacts to spam mitigation and lawful interception.

recommendations

- **education** and greater industry **collaboration** and **alignment** of tools and best practices are needed.
- increase **harmonization** in the messaging ecosystem and regulatory action around the globe

status: draft white paper, spam/scam mitigation tools, input from IC industry and regulatory surveys; initial meeting with GIRAF

future focus:

- guidance/best practices on inbound international messaging
- National Brand or Campaign Registries for Business Messaging and international cooperation.
- trusted or verified messaging.

initial
analysis
and
findings

Restoring Trust in international communications

Call to Action – let's join forces!

- Telecom Industry , global tech
- Telecom Regulators
- Other industries and regulators : banking & payment...
- Law Enforcement
- Policy makers, law makers
- Other private or public initiatives



thank you !

www.oneconsortium.org