

## IP/IPX a key pre-requisite to further transformation

- Survey in 2016 : migration to IP & IPX is slow
  - IPX is still perceived as a gray area
  - Major obstacles impacting the migrations include (consistent with GSMA findings) :
    - no clear business case for IPX
    - no clear industry definition or standard for IPX
    - still slow to implement
- Market requires additional support to expedite migration : IPX Self-Certification initiative
  - More clarity to what IPX is and isn't
  - Address identified obstacles
  - Tool to assist with further adoption
- What does the market say IPX is ?
  - Total segregation from the internet,
  - QoS and SLA, Class of service Capable, The world in 2 hops or less....
  - Multi-Service capability



## What's next ? Let's discuss this initiative

- Foster adoption of IPX by Carriers and MNOs by helping to alleviate two obstacles :
  - Confusion about IPX – that slows down the decision making
  - Complexity and lack of guidance - that slows down implementation
- Develop an industry approved “IPX self-certification tool kit” for IPX providers and their customers (jointly with GSMA)
  - clarify what their IPX offer (or requirement) is - and isn't - against a commonly agreed IPX definition
  - describe key technical, operational and services features against commonly agreed recommendations & best practices
  - accelerate and simplify implementation by leveraging practical tools derived from industry best
- Focus for next year : clarify the “Grey Areas” of IPX
  - Definition
  - Business Model
  - Operations

